

YIJIA

**GLOBAL
PROFIT-SHARING
PLAN 3.0**

*(GPP 3.0)
March 2019*

**DARE TO DREAM
DARE TO WIN**

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WELCOME ABOARD!

We are delighted to have you join the YiJia Entrepreneur Business Platform.

As a Member of YiJia (YJM), you will be able to build up your own business and lead your sales teams to achieve great success in life. Being a YiJia customer, you can buy products of premium quality and even maintain at a discounted price with a rebate.

With YiJia's flexible and wallet-friendly profit-sharing plan, we believe you, as a YJM, and your teams will gain strong incentives to earn rewards at any time.

GETTING STARTED!

YiJia has two membership packages which are:

★ **One-Star** Membership

★★ **Two-Star** Membership

The amount of commissions you may earn depends on your membership package.

To be qualified as an active member and be able to earn commissions and to renew your membership, a YJM will need to arrange **at least 100 BV sales of YiJia products in the Maintenance Sales section** within one year after the membership registration and thereafter, for each fiscal year.

WHAT IS BV?

BV is a unit amount, which means Bonus Volume. You can think of it as the number of points assigned to different products that you can earn as a YJM by arranging sales of different products. Your commission is determined by the BV generated through applicable calculation methods. 1 BV equals US\$ 1.

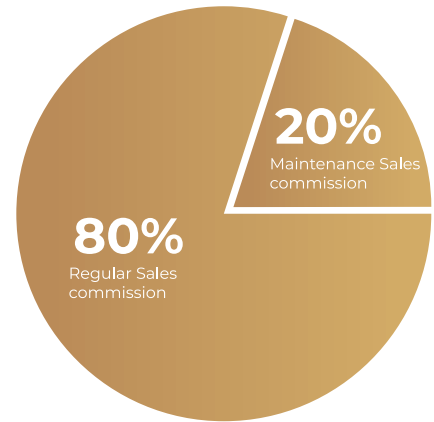
There are two sales sections in our member system. One is the “**Regular Sales**” section and the other one is the “**Maintenance Sales**” section. To become a One-Star or Two-Star member, you need to arrange the required amount of BV sales in the Regular Sales section. To become a One-Star member, you need to arrange one-time sales of 500 BV worth of YiJia products; to become a Two-Star member, you need to arrange accumulated sales of 2,000 BV worth of YiJia products. If you have not become a One-Star member yet, you cannot arrange sales in the Maintenance Sales section.

You have 8 ways to earn commissions by arranging sales of YiJia products.

Don't you worry, we will explain them to you one by one.

REGULAR SALES REWARDS

80% of your Regular Sales BV will be counted towards **the Regular Sales commission** and the remaining **20%** will be counted towards **the Maintenance Sales commission**.



Regular Sales Rewards are categorized into the commissions explained in Section 1 and 2.

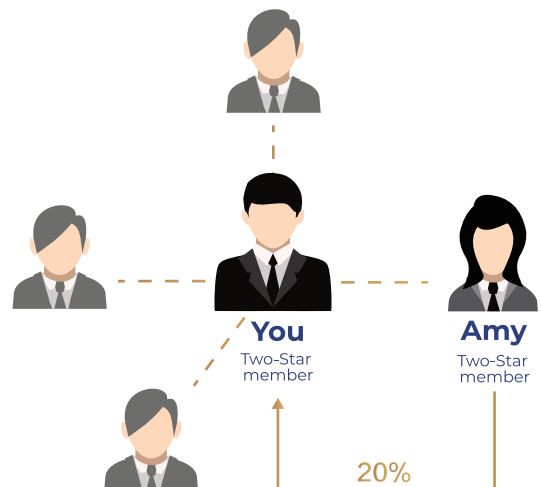
1. Personal Sales Commission

We believe people will always share something good with their beloved friends and family. When you share the information of products with your friends or family, you will be eligible to earn a Personal Sales commission (direct sponsor commission). As an active member, your commission percentage may be 10% or 20% depending on your membership package and based on the sales arranged by you.

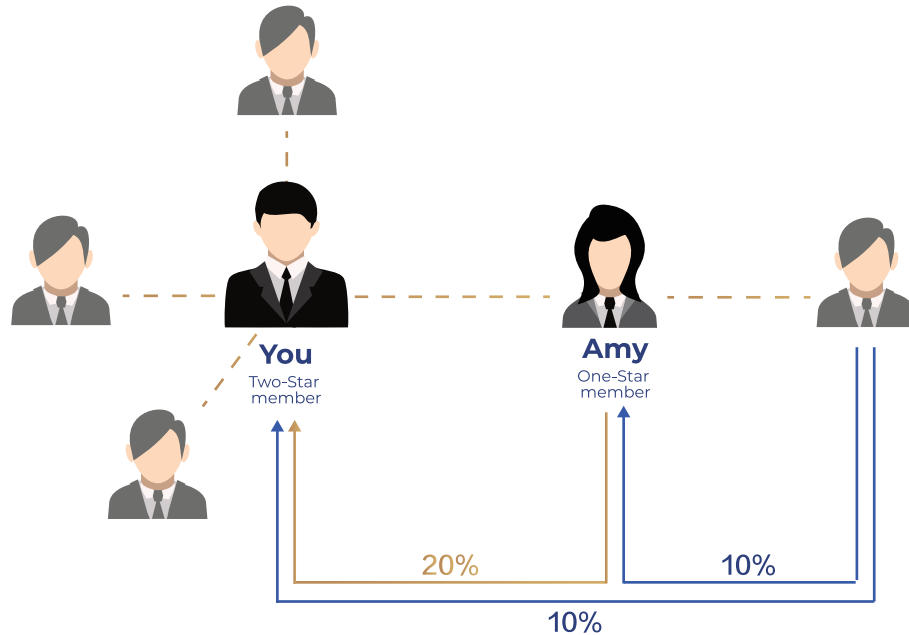
To become a member, you will need to arrange sales of at least 500 BV worth of YiJia products to customers in the first order. We have two membership packages, which are One-Star membership and Two-Star membership. The commission percentages are as follows:

Membership Package	Compliance Condition	Commission Percentage
One-Star Member	One-time arranged sales of 500 BV	10% of your direct sponsor's Regular Sales BV
Two-Star Member	Accumulated sales of 2,000 BV	20% of your direct sponsor's Regular Sales BV

For example, if you're a Two-Star member and you have direct sponsored Amy. Assuming that she has arranged 2,000 BV sales of YiJia products and has become a Two-Star member, then, the Regular Sales BV she generates will be 2,000 BV×80%=1,600 BV, and you will earn 1,600 BV×20%=US\$ 320 as your Personal Sales commission; meanwhile, 20% of the 2,000 BV will be counted into Amy's Maintenance rewards (please refer to the "Maintenance Rewards" section below for more details).



But, if Amy has arranged less than 2,000 BV sales of YiJia products, which means that she is a One-Star member, then, when she direct sponsors another member who arranges sales of YiJia products to customers, she will earn 10% of her new downline's Regular Sales BV, and you will be eligible to earn the remaining of the 20%, which is 10% (20% - 10%).



2. Team Sales Commission

As your team grows, every time a member of your team arranges sales of YiJia products, an assigned amount of sales BV will be generated to earn you the team sales commission. YiJia adopts an innovative "Multiple Match-Ups" system. Each new downline you direct sponsor will become a new sales team of yours. For example, if you have direct sponsored 5 downline members, then you will have 5 sales teams. Each commission week, the system will rank the sales volumes of each of these teams automatically and calculate your team sales commission accordingly. In this case, if you have 5 sales teams, then the sales generated from them and their direct sponsored downlines will be calculated towards your team sales commission with no generation level limits.

The more members you direct sponsor, the more sales teams you have. There's no limit in terms of how many members you may direct sponsor or how many sales teams you may have.



The “Multiple Match-Ups” system is used to calculate your team sales commission. If you're a One-Star member, you will earn 10% of the lesser sales team's BV, whereas a Two-Star member will earn 15%. For example, if you are a Two-Star member and have five sales teams, each of which has generated sales in one commission week, then you will have four times of match-ups. That is to say, if you have a certain number of teams that have generated sales, assuming this number is X, then you will have X minus one times of match-ups. There is a cap for each match-up per commission week. If you are a One-Star member, then your cap for each match-up per commission week is US\$ 6,000; if you are a Two-Star member, the cap will be US\$ 15,000 for each match-up per commission week. Please note, the team sales commission shall be earned via at least two sales teams, namely one match-up.

1 BV:1 BV ratio rule will be applied to the calculation of the team sales commission. 80% of your Regular Sales BV will be counted towards this commission.

Please refer to the following examples for elaboration:

If you are a Two-Star Member, and have direct sponsored Sharon, David, Rebecca, Andy, and Emily. Given that each one of the five people and their teams have generated sales in one commission week, then you will have four times of match-ups.

The First Match-Up

1 Sharon	2 David	3 Rebecca	4 Andy	5 Emily
120,000 BV	110,000 BV	50,000 BV	30,000 BV	15,000 BV

The first match-up will be between Sharon's and David's sales volumes, who rank first and second respectively for this round of match-up. You will receive the cap of 110,000 BVx15%, namely US\$ 15,000. After this match-up, Sharon will have 10,000 BV left, whereas David will have 0 BV.

The Second Match-Up

1 Rebecca	2 Andy	3 Emily	4 Sharon	5 David
50,000 BV	30,000 BV	15,000 BV	10,000 BV The remaining BV	0 BV The remaining BV

The second match-up will be between Rebecca's and Andy's sales volumes, who rank first and second respectively for this round of match-up. You will receive 30,000 BVx15%=US\$ 4,500. After this match-up, Rebecca will have 20,000 BV left, whereas Andy will have 0 BV.

The Third Match-Up

1 Rebecca	2 Emily	3 Sharon	4 Andy	4 David
20,000 BV	15,000 BV	10,000 BV The remaining BV	0 BV The remaining BV	0 BV The remaining BV

The third match-up will be between Rebecca's and Emily's sales volumes, who rank first and second respectively for this round of match-up. You will receive $15,000 \text{ BV} \times 15\% = \text{US\$ } 2,250$. After this match-up, Rebecca will have 5,000 BV left, whereas Emily will have 0 BV.

The Fourth Match-Up

1 Sharon	2 Rebecca	3 Emily	3 Andy	3 David
10,000 BV The remaining BV	5,000 BV The remaining BV	0 BV The remaining BV	0 BV The remaining BV	0 BV The remaining BV

The fourth match-up will be between Sharon's and Rebecca's sales volumes, who rank first and second respectively for this round of match-up. You will receive $5,000 \text{ BV} \times 15\% = \text{US\$ } 750$. After this match-up, Sharon will have 5,000 BV left, whereas Rebecca will have 0 BV.

In total, after the four times of match-ups, you will receive

$$\text{US\$ } 15,000 + \text{US\$ } 4,500 + \text{US\$ } 2,250 + \text{US\$ } 750 = \text{US\$ } 22,500$$

as your team sales commission for this commission week.

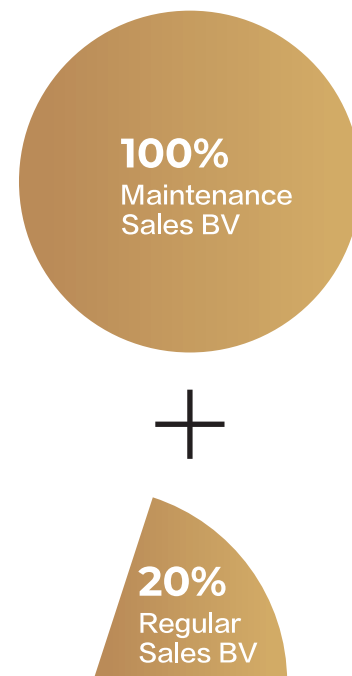
These examples only serve as a demonstration. According to the "Multiple Match-Ups" system, the more members you direct sponsor, the more sales teams you have, therefore, the more match-ups you may get.

Importantly, YiJia applies the 1 BV:1 BV ratio rule to the calculation of your team sales commission, and there is no minimum requirement for the match-ups. As long as there are team sales volumes, there will be match-ups to generate your team sales commission. Besides, after the team sales commission has been settled, the remaining sales BV will not be reset. This BV will be accumulated and carried forward to the next commission week.

MAINTENANCE REWARDS

100% of Maintenance Sales BV and **20%** of Regular Sales BV will be counted towards the Maintenance Sales commission.

Any subsequent BV sales after you have become a Two-Star member can only be obtained via Maintenance Sales, which generate the commissions further discussed in Section 3 to 5 below.



3. Maintenance for All

This commission applies to both One-Star members and Two-Star members.

To reward our loyal members, we have decided that the more sales arranged by your teams through Maintenance Sales, the more discounts on products and more commissions you and your teams will receive. The amount of commission you will earn is determined by your personal Maintenance Sales BV. Level One Active, which requires you to arrange 100 BV personal Maintenance Sales, will earn you 3% of the total Maintenance Sales BV of all compressed 6 generations; Level Two Active, which requires you to arrange 200 BV personal Maintenance Sales, will earn you 3% of the total Maintenance Sales BV of all compressed 8 generations; Level Three Active, which requires you to arrange 400 BV personal Maintenance Sales, will earn you 3% of the total Maintenance Sales BV of all compressed 10 generations.

Paid As Rank	Personal Maintenance Sales BV	Commission Percentage
Level One Active	100 BV	3% of Compressed 6 Generations (Your personal Maintenance Sales BV is not included)
Level Two Active	200 BV	3% of Compressed 8 Generations (Your personal Maintenance Sales BV is not included)
Level Three Active	400 BV	3% of Compressed 10 Generations (Your personal Maintenance Sales BV is not included)

Yijia rewards you with fair commissions by compressing generations. If one of your downlines does not generate any Maintenance Sales BV in one cycle, then he/she won't count as one of your compressed generations; instead, his/her next active generation(s) will be counted in this cycle. For example, if a member from your third generation is not active in a cycle, then his/her first active generation(s) will be compressed to be your third generation(s), so on and so forth.

4. Elite

Only **Two-Star members** will be eligible for this commission.

There are two conditions, under which a Two-Star member may qualify for an Elite status.

4.1 Qualify as a Level Three Active member, which means you have arranged the personal Maintenance Sales of 400 BV in one cycle;

4.2 28 accounts or more from your compressed three generations (Your personal Maintenance Sales is not included) have arranged Maintenance Sales, and the total Maintenance Sales of the compressed three generations are of 6,000 BV or above.

When you become an Elite, you will be eligible to earn the Elite commission through your direct sponsor team trees, which is your direct sponsor teams' total Maintenance Sales BV minus the biggest sales team's Maintenance Sales BV and then multiplied by 5%.

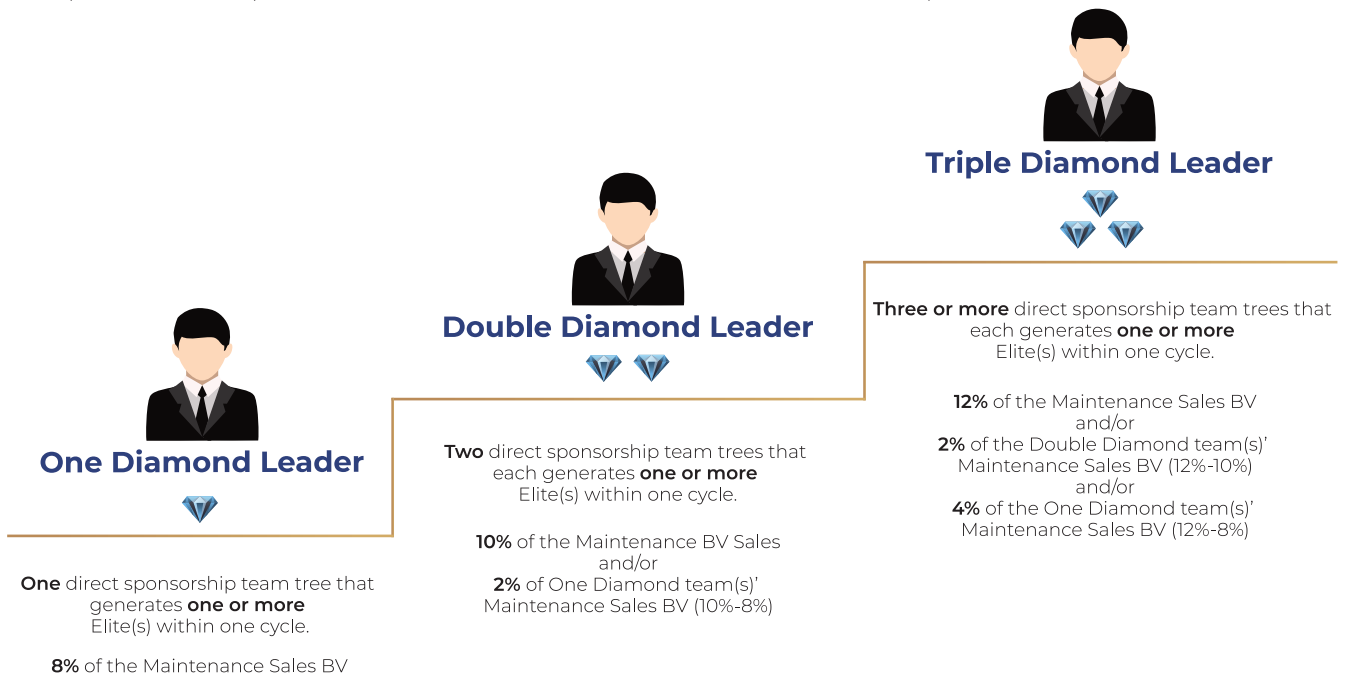
You can earn up to a maximum of US\$ 100,000 in one cycle.

5. Diamond Leadership

Only Two-Star members will be eligible for this commission. You can qualify for one of the following Diamond Leader statuses if the team members of your sponsorship and you both have achieved the Elite status within one cycle.

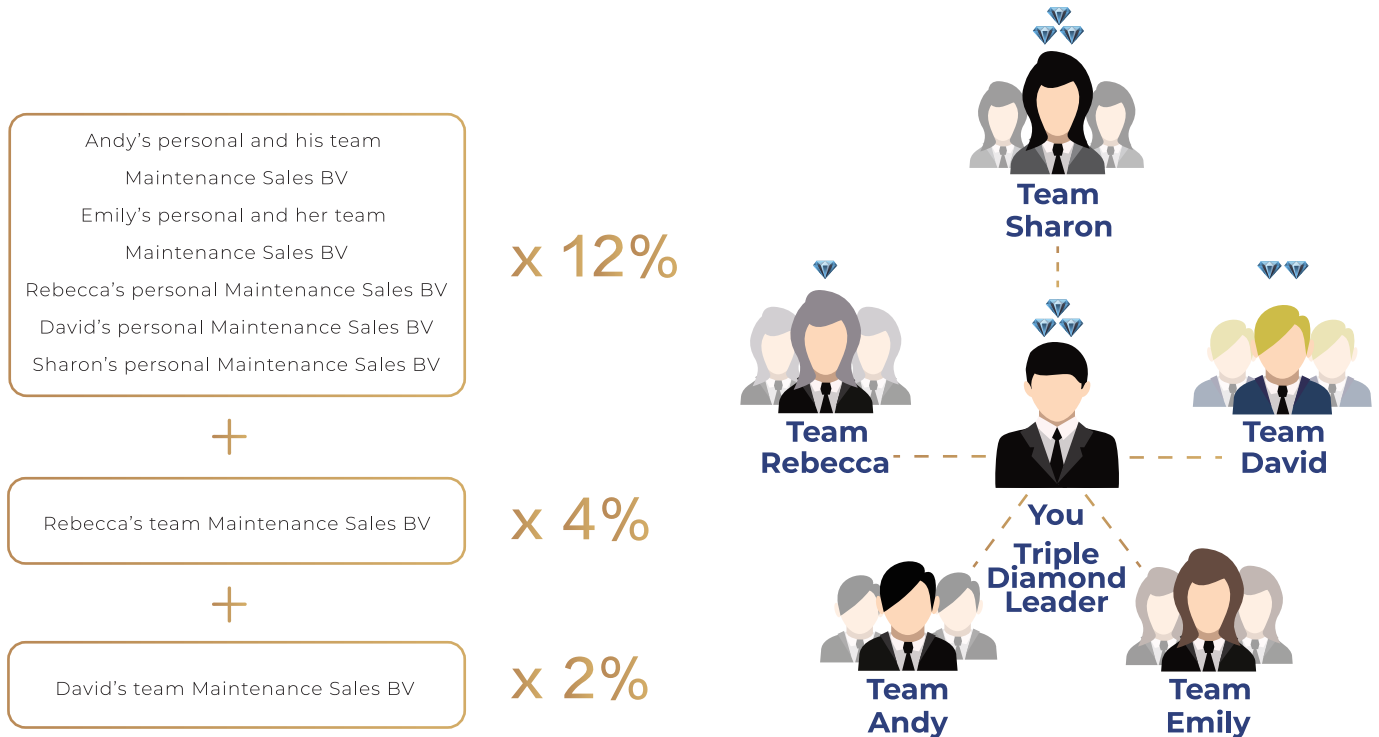
If you have one direct sponsorship team tree that generates one or more Elite(s), then you can become a One Diamond Leader; if you have two direct sponsorship team trees that each generates one or more Elite(s), then you can become a Double Diamond Leader; if you have three or more direct sponsorship team trees that each generates one or more Elite(s), then you can become a Triple Diamond Leader.

As a Diamond Leader, the commission you earn will be based on your Maintenance Sales BV (the leader’s personal Maintenance Sales BV is not included).



Your Diamond Leadership commission is determined by you and your downlines' Diamond Leader statuses in one cycle. If your Diamond Leader status is lower or equal to one of your downlines' status in one cycle, then his/her team's Maintenance Sales will not be considered while calculating your Diamond Leadership commission for this cycle. However, the personal Maintenance Sales he/she has arranged via the account, through which he/she has achieved the Diamond Leader status, will still be considered.

For example, as shown below, you have achieved the Triple Diamond Leader status within one cycle, and you have direct sponsored Sharon, David, Emily, Andy, and Rebecca. Within this cycle, Sharon has achieved the Triple Diamond Leader status, David has achieved the Double Diamond Leader status, Rebecca has achieved the One Diamond Leader status, whereas Emily and Andy haven't achieved any Diamond Leader status. Given that none of these five people's downlines have achieved any Diamond Leader status, then your Diamond Leadership commission for this cycle will be calculated as follows:



In this case, Rebecca will earn 8% of her team Maintenance Sales BV, David will earn 10% of his team Maintenance Sales BV, whereas Sharon will earn 12% of her team Maintenance Sales BV.

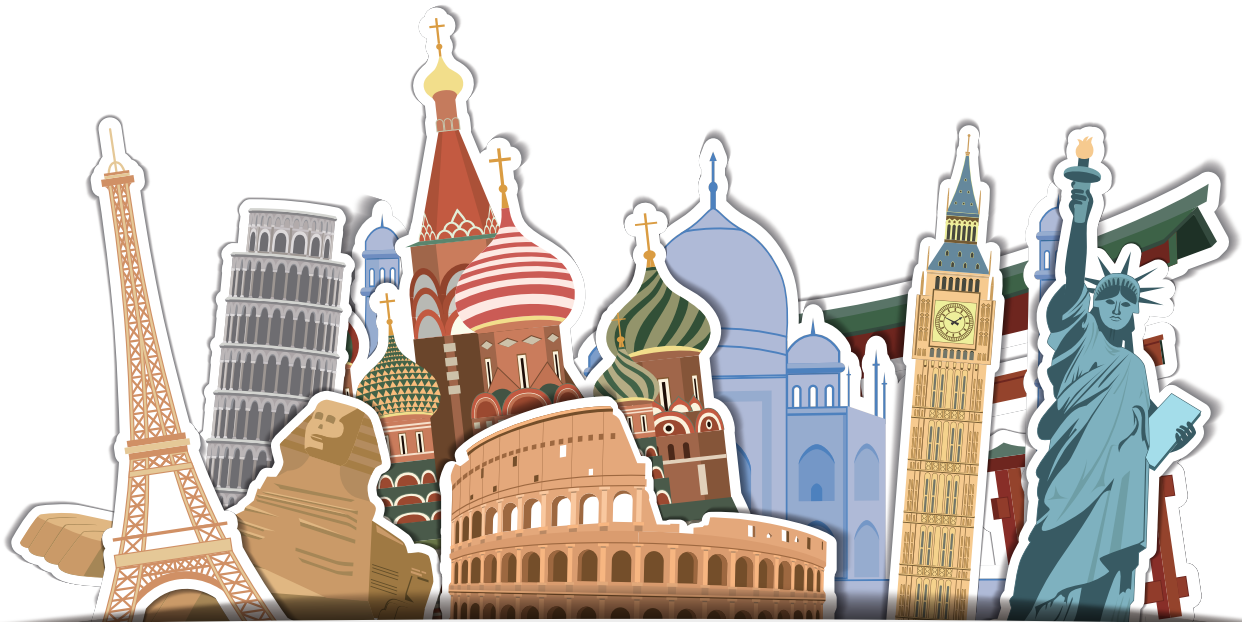
Note:

(1) For this commission, "personal Maintenance Sales BV" refers to the Maintenance Sales BV a member has earned via the Maintenance Sales that he/she has arranged using his/her personal account. "Team Maintenance Sales BV" refers to the Maintenance Sales BV generated from this member's downlines' Maintenance Sales.

LIFETIME TRAVEL INCENTIVES

6. Lifetime Travel Incentives

From time to time, YiJia rewards members with free luxurious trips. Since 2014, many members have achieved rewards of such trips to the world's most beautiful places including Hawaii, Okinawa of Japan via luxury cruise, Canada, Australia, and Sanya of China, by simply sharing and arranging sales of YiJia products. In addition to running your own business at YiJia, you may also invite your friends and family to travel around the world, treating them and yourself a once-in-a-lifetime experience.



Note:

(1) Affected by various factors including geographical locations and local cultures, different subsidiaries have different incentives plans. For more information, please refer to the announcements posted on your local subsidiary's official website.

AWARDS & RECOGNITION

We encourage our members to climb the career ladder at YiJia while being in full compliance with YiJia's rules and regulations. The advancement starts from Crystal, Pearl, Sapphire, Ruby to Crown Ambassador, Double Crown Ambassador, and Triple Crown Ambassador. As you advance in rank, YiJia rewards you with Training & Travelling Points (TTP), which you may redeem for YiJia Business Academy courses and training, and/or YiJia luxury trips to improve your capabilities and broaden your horizon. In addition, you will be rewarded with a specially designed matching badge.

Note:

(1) One TTP is NOT equal to US\$ 1.

Advancement From Crystal to Ruby

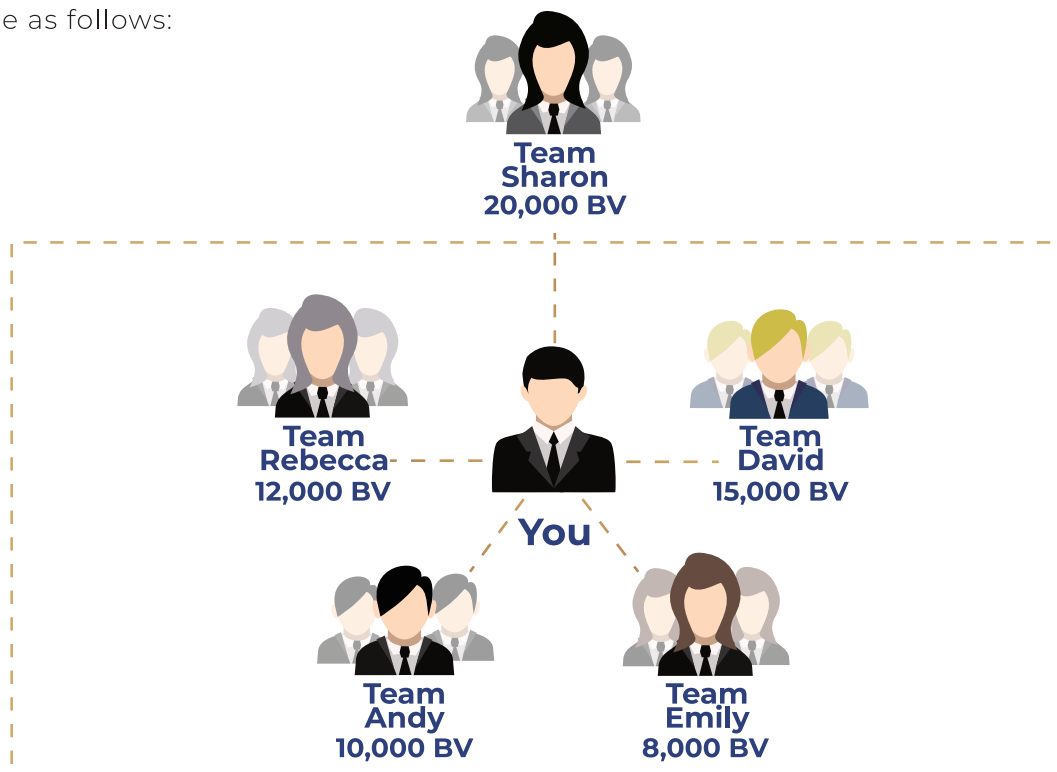
Your advancement from Crystal to Ruby is determined by the total sales of all of your teams excluding the biggest sales team. The sales include both Regular and Maintenance Sales. As mentioned in section 2 Team Sales Commission, you may have several sales teams. If these teams excluding the biggest sales team have arranged sales (including Regular and Maintenance Sales) that are of or above one of the following BV, you will be eligible for the advancement to the corresponding status and rewards.

Please note, any Crystal member being promoted to a higher rank, must learn and understand YiJia's rules and regulations, and be in full compliance with the laws applicable. YiJia has stipulated Qualification Standards for Pearl members, Sapphire members, and Ruby members respectively that must be fulfilled prior to the official rank advancement.

Paid as Rank	Badge	Total Team (Excluding Biggest Sales Team) Sales	Rewards
Crystal		15,000 BV (Regular Sales BV + Maintenance Sales BV)	200 TTP & a specially designed matching badge
Pearl		a. 45,000 BV (Regular Sales BV + Maintenance Sales BV) b. Must meet the Pearl Leader Qualification Standards (PLQS)*.	500 TTP & a specially designed matching badge
Sapphire		a. 150,000 BV (Regular Sales BV + Maintenance Sales BV) b. Must meet the Sapphire Leader Qualification Standards (SLQS)*.	2,000 TTP & a specially designed matching badge
Ruby		a. 600,000 BV (Regular Sales BV + Maintenance Sales BV) b. Must meet the Ruby Leader Qualification Standards (RLQS)*.	10,000 TTP & a specially designed matching badge

*The qualification standards may vary based on where the subsidiary, at which your account was registered, locates.

For example, assuming that you have direct sponsored five downlines, namely Sharon, David, Rebecca, Andy, and Emily and their sales volumes (including both Regular and Maintenance Sales) are as follows:



In this case, Sharon and her team are considered the biggest sales team (20,000 BV). Excluding the biggest sales team's sales (20,000 BV), the total sales of the rest of the teams are 45,000 BV, which qualifies you for the advancement to the Pearl status.






Advancement From Crown Ambassador to Triple Crown Ambassador

As you further advance in rank, you will have a chance to be rewarded with YiJia's highest honors, namely Crown Ambassador, Double Crown Ambassador and Triple Crown Ambassador, receiving supreme benefits and bonuses.

Paid as Rank	Badge	Compliance Condition
Crown Ambassador		Achieving the Triple Diamond Leader status twice as a Ruby member
Double Crown Ambassador		Achieving the Triple Diamond Leader status once as a Crown Ambassador
Triple Crown Ambassador		Achieving the Triple Diamond Leader status three times as a Double Crown Ambassador

Maintenance Awards and Extra TTP Rewards

By arranging sales of YiJia products in the Maintenance Sales section, you may achieve different member statuses including YiJia Star, YiJia Core, One Diamond Leader, Double Diamond Leader, and Triple Diamond Leader. Accordingly, you will be rewarded with Training & Traveling Points (for details, please refer to the specifications below).

Paid as Rank	Compliance Condition	TTP
One Diamond Leader 	One Direct Sponsorship Team Tree that generates one or more Elite(s), within one cycle.	Receive 1,000 TTP when you achieve the One Diamond Leader status. A maximum of 12,000 TTP within one fiscal year.
Double Diamond Leader 	Two Direct Sponsorship Team Trees that each generates one or more Elite(s), within one cycle.	Receive 2,000 TTP when you achieve the Double Diamond Leader status. A maximum of 24,000 TTP within one fiscal year.
Triple Diamond Leader 	Three or more Direct Sponsorship Team Trees that each generates one or more Elite(s), within one cycle.	Receive 3,000 TTP when you achieve the Triple Diamond Leader status. A maximum of 36,000 TTP within one fiscal year.
YiJia Star 	Achieving the Elite status two times within one fiscal year (a maximum of six times within the fiscal year)	Receive 1,000 TTP when you achieve the YiJia Star status. A maximum of 6,000 TTP per fiscal year.
YiJia Core 	Achieving the Elite status four times within one fiscal year (a maximum of three times within the fiscal year)	Receive 1,000 TTP when you achieve the YiJia Core status. A maximum of 3,000 TTP per fiscal year.

If you achieve the Elite status 12 times within one fiscal year, you will be entitled to earn 9,000 TTP.

Notes :

(1) YiJia members shall be in full compliance with YiJia's rules and regulations. YiJia reserves the rights to deny any members' rank advancement and awards without giving prior notice.

(2) There are 12 cycles in one fiscal year, the Diamond Leaders TTP will be accumulated each time you achieve a Diamond Leader status.

(3) TTP are transferable within the same team of the same country or region but are not redeemable for cash. The points can be redeemed for training and travel purposes only.

(4) TTP will expire two years after being rewarded to the member.

(5) 1 TTP is NOT equal to US\$ 1.

GLOBAL BONUS REWARDS

7. Global Year-End Bonus (GYB) for Crown Ambassadors

As a Crown Ambassador, you can enjoy the benefits of Global Year-End Bonus (weighted) from the global sales and local sales based on YiJia's GYB rules and regulations, which may be subject to changes from year to year.

Paid as Rank	Compliance Condition	Total 6% of Global Year-End Bonus (Weighted)
Crown Ambassador	Achieving the Triple Diamond Leader status twice as a Ruby member	3% (weighted) of the global sales BV
Double Crown Ambassador	Achieving the Triple Diamond Leader status once as a Crown Ambassador	Crown Ambassador GYB + 2% (weighted) of the global sales BV
Triple Crown Ambassador	Achieving the Triple Diamond Leader status three times as a Double Crown Ambassador	Crown Ambassador GYB + Double Crown Ambassador GYB + 1% (weighted) of the global sales BV

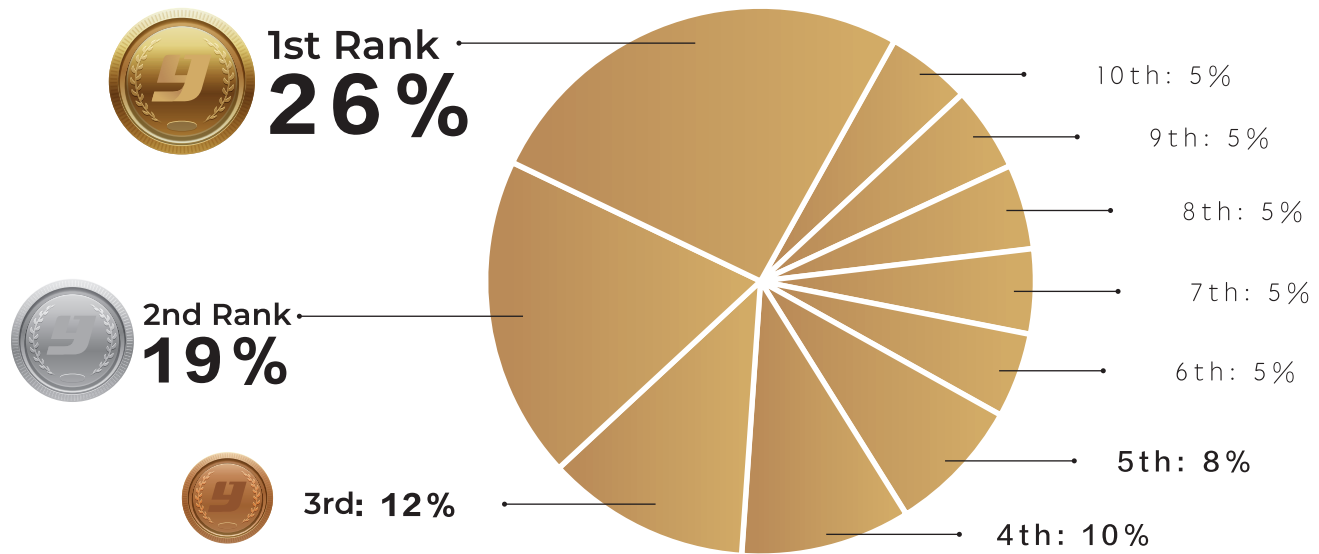
At the end of each fiscal year, YiJia will reward all Crown Ambassadors based on the CV points accumulated throughout the whole year accordingly.

Different ranks of Ambassadors will share GYB in different bonus sections as indicated in the diagram above. The CV point is the unit we utilize to determine Crown Ambassadors' bonuses. The more CV points a Crown Ambassador earn, the more GYB he or she will receive.

The CV Points Plan (CVPP) varies from year to year and will be updated after periodical reviews conducted by YiJia from time to time for the purpose of a promised fair and efficient CVPP for all Crown Ambassadors.

8. Highest Glory Bonus (HGB)

When you become a Triple Crown Ambassador of YiJia, you will have the chance to be listed on the Top 10 Triple Crown Ambassadors leaderboard. The Crown Ambassadors who are listed on the leaderboard will receive an additional 0.5% of the global sales BV as HGB.



Note:

(1) HGB is available from March 28th, 2019.

GIFT VOUCHERS REBATE

Your loyalty to our products means a lot to us. To reward our loyal members, we rebate them with Gift Vouchers for future uses.

You will receive 30% of the Maintenance BV generated from the sales arranged by you as Gift Vouchers. The formula is easy: Gift Voucher(s) = (20% of Regular Sales BV + 100% of Maintenance Sales BV) x 30%, the voucher(s) is in US dollars, which will be converted to the currency of the country or region where your account was registered.

Notes:

- (1) Gift Vouchers Rebate is transferable within the same team of the same country or region but not redeemable for cash; it can be redeemed for YiJia products purchases only.
- (2) Gift Vouchers Rebate can only be used in Maintenance Sales Section. No BV will be earned when you use Gift Vouchers to redeem for or purchase YiJia products.
- (3) Gift Vouchers are used in the currency of the country or region where your account was registered.
- (4) Gift Vouchers Rebate is valid for two years after being rewarded.

Notes:

1. The member system will undergo maintenance for bonus calculation every Friday, starting from 23:50 (UTC+08:00) until it's completed.
2. March 28th (UTC+08:00) is the first day of each fiscal year. March 27th (UTC+08:00) is the last day of the previous fiscal year. Under the most circumstances, a fiscal year is divided into 12 cycles, with 4 weeks per cycle from the first to eleventh cycle, and 8 weeks per cycle for the twelfth cycle.
3. The unit used for the calculation of commissions is BV.
4. Settlement time
 - 1st Commission: Personal Sales (weekly settlement, real-time display)
 - 2nd Commission: Team sales (weekly settlement, real-time display)
 - 3rd Commission: Maintenance for All (cycle settlement)
 - 4th Commission: Elite (cycle settlement)
 - 5th Commission: Diamond Leadership (cycle settlement)
 - 6th Commission: Sales Incentives Rewards (based on actual regulations)
 - 7th Commission: Global Year-End Bonus (yearly settlement)
 - 8th Commission: Highest Glory Bonus (yearly settlement)

Other rewards:

Gift Vouchers Rebate: Weekly settlement, real-time display

5. The 3% of the 1st to the 5th Commission will be transferred to EP3 wallet automatically. EP3 wallet is for individual Maintenance Sales only.

*In the US and Canada, EP3 is not transferable among members.

Glossary of Terms:

Active -- To be an active YiJia member, you are required to arrange sales of at least 100 BV products in the Maintenance section per fiscal year to renew your membership. And to be active in one particular cycle's "Maintenance for All" commission, you are required to arrange 100 BV, 200 BV and 400 BV sales respectively in the Maintenance Sales Section to become Level One Active, Level Two Active or Level Three Active of that cycle.

BV -- Bonus Volume is a unit amount. It is the number of points assigned to different YiJia products. For example, one bottle of MAIONE Advanced Youth Original Essence has 100 BV. The total BV associated with your weekly or monthly arranged sales volume is tracked to determine your commissions and your rank.

CV -- Crown Volume is used to determine Crown Ambassadors' bonuses. The more CV points you earn, the more GYB and potentially HGB you will receive.

Commission Week -- Commission week refers to the time period, in which a member's team sales commission will be generated via match-ups. One commission week equals one calendar week.

Cycle(s) – YiJia's Bonus Calculation table has 12 cycles throughout the year. In general, the last cycle of each fiscal year will be longer. The table can help you determine when the cycle-settlement-based commissions will be calculated.

Fiscal Year -- March 28 (UTC+08:00) is the first day of each fiscal year, March 27 (UTC+08:00) is the last day of the previous fiscal year.

TTP -- Training and Travelling Points can be redeemed for the corresponding price of the training or travel trips that YiJia provides. One TTP is NOT equal to US\$ 1. The points are transferable within the same team of the same country or region.

Disclaimer:

- ※The official price list shows YiJia products' prices and their assigned BV.
- ※U.S. Dollars are used when calculating all commissions and bonuses. Current exchange rates should be subject to YiJia's official announcement.
- ※The aforementioned figures should not be considered as guarantees or projections of your actual earnings or profits.
- ※YiJia reserves the right of final interpretation.
- ※YiJia reserves the right to modify the Plan at any time and without giving prior notice.